

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 AID-05 IGA-02 OMB-01

TRSE-00 /038 W

-----161509Z 054701 /43

R 160800Z MAR 77

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC 9909

LIMITED OFFICIAL USE BELGRADE 1583

EO 11652 NA

TAGS: EAIR YO US

SUBJ: JAT PURCHASE OF BOEING 747SP AIRCRAFT

REF: BELGRADE 1539

1. BOEING REP RUDY HILINGA AND VICE PRESIDENT (INTERNATIONAL) D.M. ROETMAN CALLED ON CIVAIROFF MORNING MARCH 15 TO CONFIRM JAT'S PLANS TO PURCHASE 747SP. BOEING SAYS THEIR ABILITY TO DELIVER FIRST AIRCRAFT IN APRIL 1978 WAS STRONG FACTOR IN JAT'S DECISION. THERE IS POSSIBILITY THAT THE SECOND AIRCRAFT IN DEAL, TO BE DELIVERED APRIL 1980, MAY NOT BE 747SP, BUT LARGER MODEL --POSSIBLY 747-200. BOEING REP PROJECTED POSSIBILITY OF SIX WIDE-BODIED AIRCRAFT IN JAT FLEET BY 1990.

2. BOEING EXECS HOPE FINANCING PACKAGE CAN INCLUDE 45 PERCENT EXIM GUARANTEE, WITH REST 45 PERCENT COMMERCIAL AND 10 PERCENT DOWN. 40 PERCENT OF CONTRACT WILL BE COVERED BY COUNTERTRADE ALTHOUGH BOEING'S PREVIOUS EXPERIENCE WITH YUGOSLAV OFFSETS HAS NOT BEEN PARTICULARLY HAPPY.

3. INITIAL USE FOR AIRCRAFT, AS PREVIOUSLY REPORTED, WILL BE ON ROUTES BELGRADE-NEW YORK AND BELGRADE-SYDNEY. HOWEVER, JAT EXECUTIVES ARE TALKING VAGUELY OF EVENTUAL ROUTES TO
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TOKYO AND PEKING.

4. AS MENTIONED REFTTEL, DECISION NOT ABSOLUTELY FINAL TIL MARCH 22. MCDONNELL-DOUGLAS PLANS TO MAKE ONE MORE EFFORT BUT NEITHER BOEING NOR LOCKHEED THINK THEY HAVE MUCH CHANCES OF SUCCEEDING.
YORK

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, AIRCRAFT SALES, MEETINGS, LOAN GUARANTEES
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BELGRA01583
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770090-0317
Format: TEL
From: BELGRADE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770356/aaaabwpq.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 01f580b7-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 BELGRADE 1539
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3096891
Secure: OPEN
Status: NATIVE
Subject: JAT PURCHASE OF BOEING 747SP AIRCRAFT
TAGS: EAIR, YO, US, BOEING, JAT, MCDONNELL-DOUGLAS, XMB
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/01f580b7-c288-dd11-92da-001cc4696bcc
Review Markings:
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